

## Procurement Process CPC-INOCAR-2026-001

### 1. Executive Summary

Instituto Oceanográfico y Antártico de la Armada (INOCAR) will issue a public tender (CPC-INOCAR-2026-001) for specialized consultancy services to develop the third partial presentation of Ecuador's extended continental shelf limits. This project focuses on the submarine ridges of **Colón and Del Coco**, specifically targeting areas beyond 200 nautical miles in accordance with Article 76 of the United Nations Convention on the Law of the Sea (UNCLOS).

### 2. Administrative and Financial Overview

- **Procuring Entity:** Instituto Oceanográfico y Antártico de la Armada (INOCAR).
- **Project Reference:** SUTPLA II Project.
- **Referential Budget:** **\$130,000.00 USD** (Excluding VAT).
- **Execution Period:** **150 calendar days** from the date of contract signing.
- **Advance Payment:** 0% (No advance payment will be granted).
- **Payment Structure:**
  - **50% (First Partial Payment):** At 90 days, following the delivery of the Work Plan and Draft of Part II (Technical Body).
  - **50% (Final Payment):** At 150 days, upon delivery and approval of the final consolidated document (Parts I, II, and III).

### 3. Scope of Work and Key Objectives

The primary objective is to provide the scientific, technical, and legal substantiation required to prove that the submerged landmass of the Galapagos Islands extends naturally beyond 200 nautical miles.

#### Key Deliverables:

- **Part I: Executive Summary** following the Commission on the Limits of the Continental Shelf (CLCS) standards.
- **Part II: Main Technical Body**, including geological and geomorphological configurations, base of the slope (BOS) determination, and foot of the slope (FOS) identification.

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- **Part III: Annexes and Supporting Data**, including the organization of bathymetric, geophysical, and cartographic databases.
- **Strategic Support:** Strengthening the legal strategy and preparing the national technical team for the defense of the presentation before the CLCS.

### 4. Technical Requirements and Personnel

The project requires **one (1) Consultant/Expert** with the following profile:

- **Education:** Fourth-level degree (Master's or PhD) in Geology, Geophysics, Hydrography, or Geodesy.
- **General Experience:** Minimum of 15 years analyzing mid-ocean ridges, divergence centers, and hotspots.
- **Specific Experience:** Proven track record in at least one successful continental shelf extension case that received favorable recommendations from the CLCS.
- **Technical Resources:** Must provide a laptop capable of running Geographic Information Systems (GIS).

### 5. Procurement Timeline (2026)

Milestone	Date	Time (ECT)
Publication Date	To be determined	To be determined
Question Period Deadline	To be	To be
Answers & Clarifications Deadline	determined	determined
Proposal Submission Deadline	To be	To be
Technical Bid Opening	determined	determined
Technical Results Publication	To be	To be
Economic Bid Opening	determined	determined
Negotiation Session	To be	To be
Estimated Award Date	determined	determined

### 6. Evaluation Criteria

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Proposals will be evaluated on a 100-point scale. A minimum of **70 points** is required in the technical evaluation to proceed to the economic phase.

- **General Experience:** 25 points.
- **Specific Experience:** 25 points.
- **Personnel Experience:** 25 points.
- **Methodology and Schedule:** 10 points.
- **Equipment/Instruments:** 5 points.
- **Commitment Letter:** 10 points (Guaranteeing confidentiality and scientific rigor).

### 7. Strategic Operational Obligations

- **Meetings:** The consultant must attend at least one in-person induction meeting at INOCAR facilities in Guayaquil and a minimum of five virtual coordination meetings.
- **Software Compatibility:** The consultant must use specialized software compatible with INOCAR's existing data (ArcGIS, Fledermaus, Geocap) to avoid interoperability issues.
- **Confidentiality:** Strict perpetual confidentiality regarding strategic data, which remains the exclusive property of the Ecuadorian State, is mandatory.

### 8. Analyst Notes for Consultants

1. **Strict Deadlines:** The 150-day window is aggressive given the complexity of the Colón and Del Coco ridges; a detailed work plan must be submitted within the first 5 days.
2. **Submission Format:** Bids shall be submitted electronically via the Official Public Procurement System of Ecuador (SOCE).
3. **Pricing:** The bid price must be inclusive of all indirect costs, taxes, and fees, as the procedure does not allow for price adjustments.